

PEARL PROPERTIES (2006) LIMITED

Unaudited Interim Financial Results

For the six months ended 30 June 2015



a member of FIRST MUTUAL HOLDINGS LIMITED

FINANCIAL PERFORMANCE HIGHLIGHTS

- Revenue for the period ended 30 June 2015 of \$4.258 million (HY2014: \$4.431 million), down by 3.90%. Revenue includes rental income and property services income;
- Property expenses increased by 24.23% to \$0.605 million (HY2014: \$0.487 million) driven by an increase in expenses relating to vacant space;
- Net property income before administration expenses declined by 1.08% to \$3.255 million (HY2014: \$3.290 million);

CHAIRMAN'S STATEMENT

The Economy

The macroeconomic environment continues to be characterised by illiquidity and deflationary conditions. The challenges faced in policy implementation, fiscal collections, debt distress and global commodity price decline further hampered any meaningful development in the local economy

Strong economic growth is important for the success of the real estate market. It helps in the maintainance of strong property fundamentals, attracts investors and inspires demand and growth.

The Property Market

The poor aggregate demand and the depressed operating environment negatively affected property sector fundamentals with increasing pressure on the ability of tenants to remain profitable and the ability of property owners to stimulate positive outcomes on rentals, yields and development activity.

The property market remained subdued in the first half of 2015 with increasing defaults, declining occupancy levels, increasing evictions and voluntary space surrenders. These fundamentals adversely affected the prospects for upward rent reviews as landlords seek to retain existing paying tenants. Demand for space remained weak with the Central Business District ("CBD") office sector being affected the most. However, the demand for retail space remains relatively strong in both the CBD and suburban areas despite the subdued economic fundamentals.

The overall subdued demand for space and punitive pricing of mortgage facilities The orecan because definition of space time participation of the presence of the property development. The uncompetitively priced mortgage facilities resulted in property development. The uncompetitively priced at suppressed prices with the affordability of mortgages being restricted to a small segment of the formally employed.

Appointment of Auditors

At the last AGM, PriceWaterhouseCoopers Chartered Accountants (Zimbabwe) were appointed as auditors of the Group. We appreciate the invaluable service by the outgoing auditors to the Group during their tenure and welcome the new auditors.

Consolidated Statement of Financial Position

All figures in USD	Note	Unaudited	Unaudited	Audited
ASSETS		30 June 2015	30 June 2014	31 December 2014
Investment properties	3	140,991,207	139,190,192	140,797,000
Vehicles and equipment	4	178,429	364,340	339,553
Financial assets available -for-sale	5	324,127	324,997	486,190
Financial assets at fair value through profit or los	s 6	105,029	107,663	157,543
Long-term receivable		977,022	977,022	977,022
Long term investments		301,610	254,365	287,910
Inventory	7	3,075,880	1,834,687	2,785,738
Tax credit		610,483	440,608	630,972
Trade and other receivables	8	2,321,278	2,433,446	1,934,423
Cash and cash equivalents	9	1,320,765	712,940	964,958
Total assets	-	150,205,830	146,640,260	149,361,309

Equity attributable to equity holders of the par	ent			
Ordinary share capital		1,238,157	1,238,157	1,238,157
Available-for-sale reserve		(199,589)	(148,570)	(39,146)
Retained earnings		127,211,296	124,233,804	126,313,858
Total shareholders' equity		128,249,864	125,323,391	127,512,869
LIABILITIES	-			
Long-term portion of borrowings	10	2,841,666	3,941,667	3,391,666
Short-term portion of borrowings	10	1,100,000	1,100,000	1,100,000
Deferred tax	11	15,475,785	14,678,677	15,511,193
Tax payable		58,073	264,594	10,334
Trade and other payables	12	2,386,678	1,069,591	1,603,602
Loans and other payables		-	182,010	146,194
Provisions		93,764	80,330	85,451
Total liabilities		21,955,966	21,316,869	21,848,440

150,205,830

146,640,260

149,361,309

Consolidated Statement of Profit or Loss

Total equity and liabilities

All figures in USD	Note	Unaudited	Unaudited	Audited
Ť		30 June 2015	30 June 2014	31 December 2014
Revenue		4,258,378	4,431,014	8,777,892
Rent income		4,245,273	4,387,013	8,699,564
Property service income		13,105	44,001	78,328
Property expenses	13	(605,294)	(487,165)	(1,102,797)
Provision for credit losses		(398,086)	(653,432)	(1,215,199)
Net property income (NPI)		3,254,998	3,290,417	6,459,896
Administration expenses	15	(1,316,769)	(1,418,669)	(2,766,230)
NPI after administration expenses		1,938,229	1,871,748	3,693,666
Staff rationalisation costs			(216,038)	(216,038)
Investment and finance income	14	230,671	209,242	476,783
Dividend and other income		9,226	241,869	268,884
Finance costs		(233,216)	(382,199)	(643,623)
Operating profit		1,944,910	1,724,622	3,579,672
Fair value adjustment		(52,514)	(26,258)	1,231,887
Profit before taxation		1,892,396	1,698,364	4,811,559
Taxation	16	(313,971)	(253,437)	(1,286,578)
Profit for the period		1,578,425	1,444,927	3,524,981

olidated Statement of Other Co

All figures in USD Note	e Unaudited	Unaudited	Audited	
	30 June 2015	30 June 2014	31 December 2014	
Profit for the period	1,578,425	1,444,927	3,524,981	
Other comprehensive income - items to				
subsequently be classified to profit or loss				
Fair value adjustments on available-for-sale				9
financial assets	(162,063)	(80,796)	80,795	
Available for sale reserve reclassified to profit or loss		-	(50,547)	
Deferred tax effect	1,621	905	(715)	
Other comprehensive (loss)/income for the period,				
net of tax	(160,442)	(79,891)	29,533	1
Total comprehensive income for the period, net of ta	x 1,417,983	1,365,036	3,554,514	
Total comprehensive income attributable to:				
Equity holders of the parent	1,417,983	1,365,036	3,554,514	
The first second best to the second	1 417 000	4.000 000	0 884 844	

Dividend

Your Board has deemed it prudent not to declare an interim dividend in light of capital and operational obligations to be settled during the period to 31 December 2015.

Outlook

The implementation of sustainable macro-economic policies to resuscitate key productive sectors remains the stimulus to growth, with investment in public infrastructure being a key driver in supporting productive sector growth. To this end, growth in the property sector is positively correlated to the economic fundamentals that will stimulate growth, stability and security for investors, with the added access to competitive funding for property development and infrastructure being essential to growth in the real estate market.

In the short term, the Group will continue to implement cost reduction initiatives to ensure sustainable earnings as growth in revenue is likely to remain depressed. The Group will also seek opportunities to enter into tailored property development structures to enhance the value and long term sustainability of the property portfolio.

Acknowledgements

On behalf of your Board, I appreciate the invaluable support received from all stakeholders.



Notes to the Consolidated Financial Results For the six months ended 30 June 2015

1. Basis of preparation

Basis of preparation The Group's interim financial results have been prepared in accordance with International Financial Reporting Standards (IFRS) and guidance from international Financial Reporting Interpretation Commitee (IFRC). The financial statements are based on the statutory records that were maintained under historical cost convention except for investment properties, available-for-sale financial assets and financial assets at fair value through profit or loss that heve been measured at fair value. 15

Accounting policies The accounting policies adopted in the preparation of the interim results are consistent with those followed in the preparation of the Group's annual report for the year ended 31 December 2014 The Group's interim financial results were approved for issue on 28 August 2015

All figures in USD	30 June 2015	30 June 2014	31 December 2014
January	140,797,000	128,142,000	128,142,000
Additions	-	10,448,011	10,727,341
mprovements to existing properties	194,207	600,181	722,029
Fair value adjustments	-	-	1,205,630
Closing balance	140,991,207	139,190,192	140,797,000
Vehicles and equipment			
At I January	339.553	461,770	461,771
Additions	6,414	401,770	73,239
Disposals	(95,864)	(55,000)	(23,404)
Depreciation	(71,674)	(42,430)	(172,053)
Closing balance	178,429	364,340	339,553
inancial assets available-for-sale			
At 1 January	486,190	415,460	415,460
Disposals	400,190	(9,431)	(9,195)
Impairment		(3,431)	(870)
Fair value adjustment	(162,063)	(81,032)	80,795
Closing balance	324,127	324,997	486,190
			,
inancial assets at fair value through profit o		200 (44	200 (11
At 1 January	157,543	299,644	299,644
Disposal	-	(165,723)	(165,724)
mpairment	(E0 E1 4)	(26.250)	(2,634)
air value adjustment	(52,514) 105,029	(26,258) 107,663	26,257
Closing balance	105,029	107,663	157,543
nventory			
Property held-for-trading	139,728	140,233	140,233
Kamfinsa cluser housing development	2,897,736	1,659,283	2,608,309
Consumables	38,416	35,171	37,196
Closing balance	3,075,880	1,834,687	2,785,738
rade and other receivables	2 (27 0(0	2.072.000	2 202 026
Tenant receivables	2,637,960	2,072,608	2,393,036
fenant operating cost recoveries frade receivables	559,156 3,197,116	549,313 2,621,921	573,565 2,966,601
Vilowance for credit losses	(1,902,690)	(1,262,023)	(1,647,666)
Net trade receivables	1,294,426	1,359,898	1,318,935
Prepayments	674,131	810,959	417,953
Other receivables	128,275	114,529	18,493
Related party receivables	224,446	148,060	179,042
Closing balance	2,321,278	2,433,446	1,934,423
ash and cash equivalents Short-term investments	208,620	145,109	54,363
Cash at bank	1,112,145	567,831	910,595
Closing balance	1,320,765	712,940	964,958
Borrowings			
At 1 January	4,491,666		
Proceeds from financial institution	4,491,000	5,500,000	5,500,000
	199.061		
Amortised interest	199,061	354,135	604,372

MANAGING DIRECTOR'S OPERATIONS OVERVIEW

Operations Update

Administration expenses declined by 7.18% to \$1.317 million due to savings in staff related costs, depreciation and group shared services fees; and

Operating profit before tax and fair value adjustment increased by 12.77% to \$1.945 million (HY2014: \$1.725 million) following savings on staff rationalization and external borrowing costs.

In the six months ended 30 June 2015, the business has been operating in a constrained property market due to the persistent challenging macro-economic conditions. The deflationary and illiquidity conditions led to space rationalisation, increased requests for downward rent review(s) and business closures by tenants.

The occupancy level declined to 77.37% (FY2014: 79.93%) with vacations spread across the portfolio.

Tenant arrears grew to \$2.638 million (FY2014: \$2.393 million) due to the liquidity challenges prevailing in the economy. During the period, the Group committed a total of \$0.142 million (HY2014: \$0.073 million) towards property maintenance. The aim of the business is to improve the quality of lettable space in order to retain million to the attractive tracement increases. existing tenants and also attract new tenants to improve occupancy levels.

The disposal of Kamfinsa Cluster Housing Development commenced in the first quarter of 2015 and eight sale offers have been accepted as at 30 June 2015. The Group has established arrangements with financial institutions to assist potential home seekers with mortgage finance.

The Group will continue seeking innovative solutions to expand the revenue base while implementing cost management strategies to preserve earnings at sustainable levels.



F. Nyambiri Managing Directo 28 August 2015

14

All figures in USD	30 June 2015	30 June 2014	31 December 2014
Interest on overdue tenant accounts	139,210	127,988	263,906
Interest on long term receivable	62,755	63,762	126,878
Interest on short term investments	28,706	17,492	85,999
	230,671	209,242	476,783
Administration expenses			
Directors fees - for services as directors	39.683	25,910	55,199
Auditors fees	38,220	45,312	84,907
ICT expenses	37,366	33,958	69,597
Staff related costs	703,429	726,818	1,424,920
Depreciation	71,674	97,430	172,053
Communications	16,964	8,568	17,387
Fees and other charges	33,141	51,603	77,750
Impairment of investments	-	-	3,504
Office costs	114,423	142,064	277,505
Travel and entertainment	4,993	2,365	4,973
Group shared services	237,107	276,976	554,301
Project incubation costs	6,536	95	95
Advertising	13,233	7,570	24,039
	1,316,769	1,418,669	2,766,230
Taxation			
Current income tax	364,009	543,130	745,375
Deferred tax	(50,038)	(289,693)	541,203
Closing balance	313,971	253,437	1,286,578

All figures in USD	Office	Retail	Industrial	Adjustment	Total
Revenue	2,610,394	968,494	664,585	14,905	4,258,378
Property expenses and provisions	(664,664)	(132,866)	(201,882)	(3,968)	(1,003,380)
Segment profit	1,945,730	835,628	462,703	10,937	3,254,998
Administration expenses	-	-	-	(1,316,769)	(1,316,769)
Finance costs	-	-	-	(233,216)	(233,216)
Fair value through profit or loss	-	-	-	(52, 514)	(52,514)
Dividend and other income	-	-	-	9,226	9,226
Investment and financial income	-	-	-	230,671	230,671
Profit before taxation	1.945.730	835.628	462,703	(1.351.665)	1.892.396

Reconciliation of segment results for 30 June 2015								
All figures in USD	Office	Retail	Industrial	Adjustment	Total			
Assets								
Investment property	107,138,782	20,660,000	12,992,750	199,675	140,991,207			
Trade receivables	(1,898,054)	(294,888)	(1,002,467)	(1,707)	(3,197,116)			
Segment assets	105,240,728	20,365,112	11,990,283	197,968	137,794,091			
Other non-current assets	-	-	-	8,280,448	8,280,448			
Current assets				4,131,290	4,131,290			
Total assets	105,240,728	20,365,112	11,990,283	12,609,706	150,205,829			
Liabilities	913,581	255,103	193,904	1,175,926	2,538,514			
Capital expenditure	50,486	-	75,639	316,872	442,997			

Segment reporting for the six me	onths ended 3	0 June 2014			
All figures in USD	Office	Retail	Industrial	Adjustment	Total
Revenue	2,750,332	1,017,345	613,236	50,101	4,431,014
Property expenses and provisions	(762,178)	(89,217)	(282,471)	(6,730)	(1,140,597)
Segment profit	1,988,153	928,128	330,765	43,371	3,290,417
Administration expenses				(1,634,707)	(1,634,707)
Finance costs	-	-	-	(382,199)	(382,199)
Fair value through profit or loss	-	-	-	(26,258)	(26,258)
Dividend and other income	-	-	-	241,869	241,869
Investment and financial income	-		-	209,242	209,242
Profit before taxation	1,988,154	928,128	330,765	(1,592,053)	1,698,364

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Capital and interest repay

olidated Statement of Changes in Equity ne six months ended 30 June 2015

All figures in USD	Ordinary Share Capital	Available- for-Sale Reserve	Retained Earnings	Total Shareholders' Equity
At 1 January 2014	1,238,157	(68,679)	122,788,877	123,958,355
Profit for the period	-	-	3,524,981	3,524,981
Other comprehensive income	-	29,533	-	29,533
At 31 December 2014	1,238,157	(39,146)	126,313,858	127,512,869
Profit of the period	-	-	1,578,425	1,578,425
Other comprehensive loss		(160,443)	-	(160,443)
Dividend paid	-	-	(680,987)	(680,987)
At 30 June 2015	1,238,157	(199,589)	127,211,296	128,249,864

Consolidated Statement of Cash Flows

All figures in USD N	ote	Unaudited	Unaudited	Audited	
		30 June 2015	30 June 2014	31 December 2014	
Profit before taxation		1,892,396	1,698,364	4,811,559	
Adjust for non-cash items and interest		390,070	199,236	(219,050)	12
Cash flows before working capital changes		2,282,466	1,897,600	4,592,509	
Working capital changes		(139,434)	4,579,807	3,705,591	
Cash generated from operations		2,143,032	6,477,407	8,298,100	
Interest paid		(233,216)	(382,199)	(643,623)	
Tax paid		(302,744)	(197,468)	(844,336)	
Net cash generated from operations		1,607,072	5,897,740	6,810,141	
Net cash generated/(used) from investing activities		125,915	(10,697,991)	(10,800,625)	13
Net cash (used)/generated from financing activities		(1,377,180)	5,195,610	4,637,861	
Net increase in cash and cash equivalents		355,807	395,359	647,377	
Opening cash and cash equivalents		964,958	317,581	317,581	
Closing cash and cash equivalents	9	1,320,765	712,940	964,958	

Short-term portion	
Long-term portion	

Property expense

Closing balance

Maintenance costs Property security and utilities Valuation fees

ost under recoveries

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3,941,666	5,041,667	4,491,66
2,841,666	3,941,667	3,391,66
1,100,000	1,100,000	1,100,00

The loan is secured by an immovable property stamped to cover \$6,500 million. The loan has an interest rently at 10% per annum

. Deferred tax			
All figures in USD	30 June 2015	30 June 2014	31 December 2014
At 1 January	15,511,193	14,969,274	14,969,274
Arising on vehicles and equipment	(48,609)	(16,682)	(19,080)
Arising on investment properties	-	-	709,534
Arising on assessed losses	15,347	(271,090)	(147,829)
Arising on financial assets at fair value through			
profit or loss	(525)	(1,920)	(1,421)
Arising on financial assets available-for-sale	(1,621)	(905)	715
Closing balance	15,475,785	14,678,677	15,511,193
Trade and other payables			
Tenant payables	861,280	5,461	500,220
Accrued expenses	12,004	255,356	157,687
Sundry creditors	208,880	291,195	231,073
Trade creditors	1,304,514	517,579	714,622
Closing balance	2,386,678	1,069,591	1,603,602

208,880 291,195 231,073 714,622 2,386,678 1,603,602 1,069,591 142,233 129,998 10,500 73,569 50,731 15,873 212,888 237,632 15,873 487,165 1,102,797

Reconcilia ent results for 30 June 2014 All figure Assets

Reconcination of segment results for 50 june 2014									
All figures in USD	Office	Retail	Industrial	Adjustment	Total				
Assets									
Investment property	106,189,293	20,630,900	12,210,000	160,000	139,190,192				
Trade receivables	1,588,033	414,370	614,193	5,324	2,621,921				
Segment assets	107,777,326	21,045,270	12,824,193	165,324	141,812,113				
Other non-current assets	-		-	1,051,366	1,051,366				
Current assets	-		-	3,776,781	3,776,781				
Total assets	107,777,326	21,045,270	12,824,193	4,993,471	146,640,260				
Liabilities	235,014	151,177	10,579	672,030	1,068,800				
Capital expenditure	499,895	-	99,385	-	599,280				

Directors: Elisha K. Moyo (Chairman), Francis Nyambiri* (Managing Director), Douglas Hoto, William Marere, Dr Shasekant Jogi, Ms. Eve Mkondo, John P. Travlos, Ms. Ruth B. Ncube, Munyaradzi J-R. Dube and Joseph Mutizwa. *Executive Director

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